

**United Way of
Trumbull County, Inc.**

**AUDIT
OF
FINANCIAL STATEMENTS**

**Years ended
December 31, 2015 and 2014**

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INDEPENDENT AUDITORS' REPORT

BOARD OF DIRECTORS
UNITED WAY OF TRUMBULL COUNTY, INC.
WARREN, OHIO

We have audited the accompanying financial statements of the United Way of Trumbull County, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United Way of Trumbull County, Inc. as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses and allocations to service providers are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

O'Connor, Hoso & Lorie, LLC

Warren, Ohio
August 2, 2016

United Way of Trumbull County, Inc.
STATEMENTS OF FINANCIAL POSITION

ASSETS	December 31,	
	2015	2014
CURRENT ASSETS		
Cash and cash equivalents--unrestricted	\$ 157,952	\$ 117,489
Cash and cash equivalents--group benefit plans	20,973	14,337
Total cash and cash equivalents	<u>178,925</u>	<u>131,826</u>
Campaign pledges receivable:		
2013 Fall Campaign--net of allowance of doubtful pledges of \$85,000 in 2014	-	89,865
2014 Fall Campaign--net of allowance for doubtful pledges of \$87,000 in 2015 and \$87,000 in 2014	49,423	350,414
2015 Fall Campaign--net of allowance for doubtful pledges of \$87,000 in 2015	375,852	-
TOTAL CURRENT ASSETS	604,200	572,105
PROPERTY AND EQUIPMENT		
Land	35,000	35,000
Land improvements	5,033	5,033
Building	286,000	286,000
Building improvements	38,284	38,284
Furniture and equipment	160,614	160,614
Total property and equipment	<u>524,931</u>	<u>524,931</u>
Less accumulated depreciation	(425,334)	(415,138)
TOTAL PROPERTY AND EQUIPMENT	99,597	109,793
OTHER ASSETS		
Workers' compensation deposit	-	389
Investments--at fair value	266,752	254,239
Beneficial interest in assets held by Community Foundations	15,151	-
TOTAL OTHER ASSETS	281,903	254,628
TOTAL ASSETS	\$ 985,700	\$ 936,526

The accompanying notes are an integral part of these financial statements.

LIABILITIES AND NET ASSETS

December 31,

	2015	2014
CURRENT LIABILITIES		
Accounts payable--Unemployment Plan	\$ 19,171	\$ 14,337
Accounts payable--Community Services	1,802	-
Designated pledges payable	82,405	132,069
TOTAL CURRENT LIABILITIES	103,378	146,406
NET ASSETS		
Unrestricted	390,968	328,869
Temporarily restricted	486,354	461,251
Permanently restricted	5,000	-
TOTAL NET ASSETS	882,322	790,120

TOTAL LIABILITIES AND NET ASSETS

\$ 985,700 \$ 936,526

United Way of Trumbull County, Inc.
STATEMENTS OF ACTIVITIES

	Years ended December 31,	
	2015	2014
UNRESTRICTED NET ASSETS		
Public Support		
Received directly	\$ 300,533	\$ 136,032
Revenue		
Net realized and unrealized gain on investments	6,744	5,312
Investment income	9,267	8,324
Transfers	(10,000)	-
Net assets released from restrictions		
Satisfaction of time restrictions	461,251	574,354
Less: Amounts designated by donors for specific organizations	(34,235)	(34,564)
Total net assets released from restrictions	427,016	539,790
TOTAL UNRESTRICTED SUPPORT AND REVENUE	733,560	689,458
EXPENSES		
Allocations to service providers	361,233	381,980
Program services		
Allocations and agency relations	59,455	56,867
Planning and evaluation	25,179	38,627
Community services	84,924	68,840
Supporting services		
Fund raising	83,124	90,149
Management and general	57,546	58,019
TOTAL EXPENSES	671,461	694,482
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	62,099	(5,024)
TEMPORARILY RESTRICTED NET ASSETS		
Total net assets to be released from time restrictions	476,203	461,251
Net assets released from time restrictions	(461,251)	(574,354)
Net realized and unrealized gain on investments	151	-
Transfers	10,000	-
INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	25,103	(113,103)
PERMANENTLY RESTRICTED NET ASSETS		
Contributions	5,000	-
INCREASE IN PERMANENTLY RESTRICTED NET ASSETS	5,000	-
INCREASE (DECREASE) IN TOTAL NET ASSETS	92,202	(118,127)
TOTAL NET ASSETS AT BEGINNING OF YEAR	790,120	908,247
TOTAL NET ASSETS AT END OF YEAR	\$ 882,322	\$ 790,120

**United Way of Trumbull County, Inc.
STATEMENTS OF FUNCTIONAL EXPENSES**

	Program Services			Supporting Services			TOTAL
	Community Investment	Planning and Evaluation	Community Service	Total	Fund Raising	Management and General	
Salaries	\$ 33,355	\$ 12,175	\$ 38,608	\$ 84,138	\$ 42,508	\$ 30,141	\$ 72,649
Medical and hospitalization premiums	3,732	2,453	3,688	9,873	3,170	3,613	6,783
Pension plan	3,059	952	3,479	7,490	2,591	2,960	5,551
Payroll taxes	3,067	1,077	3,952	8,096	3,912	3,060	6,972
Total salaries and related expense	43,213	16,657	49,727	109,597	52,181	39,774	91,955
Professional fees	2,850	950	1,900	5,700	1,900	1,900	3,800
Office expense	1,223	413	1,873	3,509	1,566	1,126	2,692
Dues and subscriptions	250	90	220	560	257	176	433
Allocations and affiliates	1,925	2,406	-	4,331	3,369	1,925	5,294
Campaign supplies and awards	-	-	-	-	9,343	-	9,343
Telephone	1,100	413	2,369	3,882	1,749	1,040	2,789
Insurance	1,102	455	1,294	2,851	1,126	814	1,940
Utilities	1,082	418	2,330	3,830	1,728	1,030	2,758
Repairs and maintenance	2,035	890	4,473	7,398	3,690	2,239	5,929
Auto expense	1,146	439	965	2,550	1,768	978	2,746
Conferences, conventions and meetings	635	199	480	1,314	554	361	915
Consultants	1,909	742	1,103	3,754	1,294	1,102	2,396
Miscellaneous (income) expense	33	324	17,515	17,872	(1,573)	1,467	(106)
Total expenses before depreciation	58,503	24,396	84,249	167,148	78,952	53,932	132,884
Depreciation expense	952	783	675	2,410	4,172	3,614	7,786
TOTAL EXPENSES	\$ 59,455	\$ 25,179	\$ 84,924	\$ 169,558	\$ 83,124	\$ 57,546	\$ 140,670
							\$ 310,228
							\$ 312,502

The accompanying notes are an integral part of these financial statements.

United Way of Trumbull County, Inc.
STATEMENTS OF CASH FLOWS

	Years ended December 31,	
	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 92,202	\$ (118,127)
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation	10,196	10,196
Realized/Unrealized (gains) on investments	(5,769)	(5,312)
Donation of marketable securities	(6,744)	(10,938)
(Increase) decrease in assets:		
Campaign pledges receivable--net	15,004	121,197
Beneficial interest in assets held by Community Foundation	(15,151)	-
Workers' compensation deposit	389	-
Increase (decrease) in liabilities:		
Designated pledges payable	(49,664)	25,767
Community services payable	1,802	-
Group benefits payable	4,834	4,490
NET CASH FLOWS FROM OPERATING ACTIVITIES	47,099	27,273
NET CHANGE IN CASH AND CASH EQUIVALENTS	47,099	27,273
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	131,826	104,553
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 178,925	\$ 131,826

NOTES TO FINANCIAL STATEMENTS

December 31, 2015 and 2014

NOTE A--NATURE OF OPERATIONS

The United Way of Trumbull County, Inc. is a charitable entity that provides planning, fund raising and allocation activities which serve the people of Trumbull County through affiliated human service providers. The Organization was originally incorporated March 23, 1923 under the name of Trumbull County Community Chest, Inc.

The financial records of the Organization are maintained on the accrual basis and generally follow the procedures and chart of accounts recommended by United Way Worldwide.

NOTE B--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash and Cash Equivalents

Cash equivalents consist of temporary bank deposits and money market instruments with a maturity of three months or less as of the purchase date.

Campaign Pledges Receivable

Pledges received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Allowances are provided for uncollectible pledges and other subsequent adjustments to campaign results based on experience and adjusted for current conditions.

Annual Campaign Support and Related Expenses

Annual campaigns are conducted to raise support for allocation to participating human service providers in the subsequent year. All support is considered available for unrestricted use unless specifically restricted by the donor. Pledges are recorded as received, and allowances are provided for amounts estimated as uncollectible. Fluctuations in campaign receivables between years may occur due to the timing of pledge commitments.

Contributed Services

No amounts have been reflected in the financial statements for donated services. The Organization generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services. Nevertheless, a substantial number of volunteers have donated

significant amounts of their time in the organization's program and supporting services.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Short-term investments consist of certificates of deposits (CD's) and treasury bills with an original maturity of three months to a year, as of the purchase date.

Property and Equipment

The Organization capitalizes property and equipment over \$1,000. Lesser amounts are expensed. Purchased property and equipment are capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated over their estimated useful lives using primarily the straight-line method.

Income Taxes

The Organization is a not-for-profit organization which is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

Designated Pledges

Financial donor contributions designated to a specific service provider without granting variance power to the United Way of Trumbull County are not included in campaign revenue, but are recorded as a liability to the designated beneficiary.

United Way of Trumbull County, Inc.
NOTES TO FINANCIAL STATEMENTS

December 31, 2015 and 2014

NOTE B--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Net Assets

The Organization is required to report information regarding their financial position and activities according to three classes of net assets: Unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Temporarily restricted net assets are those whose use has been limited by the Board of Directors or by donor-imposed time restrictions or purpose restrictions. Permanently restricted net assets are net assets required by donor restriction or by law to be maintained by the Organization in perpetuity. Unrestricted net assets are all other net assets.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles requires management to use estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended (prior year end), from which the summarized information was derived.

Fair Value of Financial Instruments

The Organization adopted the required provisions of FASB ASC 820-10, "Fair Value Measurements" (see fair value measurements footnote), which resulted in no impact to the Organization's financial statements. FASB ASC 820-10 establishes a framework for measuring fair value, clarifies the definition of fair value

and expands disclosures about fair value measurements.

The carrying amounts of the Organization's cash and cash equivalents, accounts receivable and accounts payable approximated fair value at December 31, 2015 and 2014 because of the short maturities of these instruments.

NOTE C--INVESTMENTS

Investments are stated at fair value based on quoted market prices and consist of the following:

	December 31,	
	2015	2014
	Fair Value	Fair Value
Money market	\$ 1,942	\$ 1,942
Common stocks	247,801	235,726
Mutual funds	17,009	16,571
Total investments	\$ 266,752	\$ 254,239

NOTE D--NET ASSETS

The Organization's net assets consist of the following:

	December 31,	
	2015	2014
Unrestricted		
Designated by the governing board		
Capital improvement	\$ 41,474	\$ 41,474
Property and equipment	99,597	109,793
Undesignated – available for general activities	249,897	177,602
TOTAL UNRESTRICTED NET ASSETS	390,968	328,869
Temporarily restricted		
Annual campaign support designated for subsequent periods	476,203	461,251
Designated by the governing board		
Community Foundation	10,151	-
TOTAL TEMPORARILY RESTRICTED NET ASSETS	486,354	461,251

United Way of Trumbull County, Inc.
NOTES TO FINANCIAL STATEMENTS

December 31, 2015 and 2014

NOTE D--NET ASSETS (continued)

	December 31,	
	2015	2014
Permanently restricted Donor restricted endowment fund	\$ 5,000	\$ -
TOTAL NET ASSETS	\$ 882,322	\$ 790,120

**NOTE E--RELATED PARTY
TRANSACTIONS**

In the ordinary course of business, the Organization occasionally enters into transactions with members of its Board of Trustees. These transactions primarily relate to depository relationships with financial institutions and purchases of vehicles and equipment.

NOTE F--FAIR VALUE MEASUREMENTS

The Organization has determined the fair value of certain assets and liabilities through the application of FASB ASC 820-10, *Fair Value Measurements*. FASB ASC 820-10 establishes a framework for measuring fair value, clarifies the definition of fair value and expands disclosures about fair value measurements. FASB ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability. Fair value is a market-based measurement that should be determined using assumptions that market participants would use in pricing an asset or liability.

FASB ASC 820-10 establishes a valuation hierarchy for disclosure of fair value measurements. The categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. The categories within the valuation hierarchy are described below:

Level 1 – These are financial instruments where values are based on unadjusted quoted prices for identical assets in an active market that the Organization has the ability to access.

Level 2 – These are financial instruments where values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the

full term of the financial instruments:

Level 3 – These are financial instruments where values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect assumptions of management about assumptions market participants would use in pricing the financial instruments.

The methods used to measure fair value described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

A summary of financial assets and liabilities measured at fair value on a recurring basis during the years ended December 31, 2015 and 2014 are as follows:

Assets at Fair Value as of December 31, 2015				
	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market	\$ 1,942	\$ -	\$ 1,942	\$ -
Common stock	247,801	247,801	-	-
Mutual funds	17,009	17,009	-	-
Beneficial interest in assets held by the Community Foundation of Western PA & Eastern OH	10,151	-	5,151	5,000
Beneficial interest in assets held by the Community Foundation of the Mahoning Valley	5,000	-	5,000	-
TOTAL	\$ 281,903	\$ 264,810	\$ 12,093	\$ 5,000

United Way of Trumbull County, Inc.
NOTES TO FINANCIAL STATEMENTS
 December 31, 2015 and 2014

**NOTE F--FAIR VALUE MEASUREMENTS
 (continued)**

Assets at Fair Value as of December 31, 2014

	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money Market	\$ 1,942	\$ -	\$ 1,942	\$ -
Common Stock	235,726	235,726	-	-
Mutual funds	16,571	16,571	-	-
TOTAL	\$ 254,239	\$ 252,297	\$ 1,942	\$ -

The beneficial interests in assets held at the two Community Foundations have been valued at the fair value of the Organization's share of the Foundation's investment pool as of the measurement date. The Foundations value securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the Foundation are determined by the management of the Foundation and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. A portion of the beneficial interest in assets held at the Community Foundation of Western PA & Eastern OH is not redeemable by the Organization.

Financial instruments classified as Level 3 in the fair value hierarchy represent the Organization's investments in financial instruments in which management has used at least one significant unobservable input in the valuation model. The following table represents a reconciliation of the activities for Level 3 financial instruments:

Balance at January 1, 2015	\$	-
Initial amounts invested in fund		5,000
Balance at December 31, 2015	\$	5,000

The change in Level 3 investments for the year ended December 31, 2015 was solely derived from a permanently restricted contribution received from a donor.

NOTE G--COMMUNITY FOUNDATIONS

The Organization has transferred assets to the Community Foundation of Western PA & Eastern OH and the Community Foundation of the Mahoning Valley (the "Foundations") which are holding them as endowed component funds ("Funds") for the benefit of the Organization. The Funds are subject to the Foundations investment and spending policies, with a current spending policy of 5%. The Organization reports the fair value of the Funds as "Beneficial interest in assets held by Community Foundations" in the statements of financial position and reports distributions received as investment income. Changes in the value of the Funds are reported as "Net realized and unrealized gain on investments" in the statements of activities. Changes in the Funds for the year ended December 31, 2015 are as follows:

Balance at January 1, 2015	\$	-
Amounts invested in the Funds		10,000
Permanently restricted donor contribution		5,000
Share of appreciation of fund		151
Balance at December 31, 2015	\$	15,151

NOTE H--PENSION PLAN

The United Way of Trumbull County, Inc. participates in the Mutual of America Life Insurance Company Pension Plan. The plan is a noncontributory defined contribution pension plan and covers all eligible employees.

The contribution to the plan is based on a percentage of the compensation of the participants. The plan provides a money purchase retirement benefit. Pension expense was \$13,041 and \$13,684 for the years ended December 31, 2015 and 2014, respectively.

NOTE I--GROUP BENEFITS PAYABLE

Unemployment Compensation

The United Way of Trumbull County, Inc. acted as an agent for itself and many of its service providers for the purpose of reimbursing the Ohio Department of Job and Family Services for unemployment compensation paid to former United Way or service provider employees who qualified for such benefits.

The unemployment claims reimbursed to the state are recouped from participating agencies. Payments were

United Way of Trumbull County, Inc.
NOTES TO FINANCIAL STATEMENTS

December 31, 2015 and 2014

NOTE I--GROUP BENEFITS PAYABLE
(continued)

made to the fund until such a time as the account totals \$25,000 or the prior year's expense level, whichever is greater.

During 2015 and 2014, the United Way of Trumbull County, Inc. received \$5,833 and \$6,430, respectively, from service providers and investment income, and disbursed \$1,007 and \$2,335, respectively, for unemployment benefits.

NOTE J--LEASES

The Organization leases certain office equipment through operating leases expiring in various years through 2019. Total rent expense under all operating leases amounted to \$3,248 and \$1,343, for the years ended December 31, 2015 and 2014, respectively.

Future minimum payments under all non-cancelable operating leases with initial or remaining terms of one year or more as of December 31, 2015 are as follows:

Year ending December 31,	Amount
2016	\$ 3,250
2017	2,950
2018	2,925
2019	1,949
2020	-
Thereafter	-
TOTAL MINIMUM LEASE PAYMENTS	\$ 11,074

NOTE K--CONCENTRATION OF RISK

The Organization maintains its cash within various financial institutions which, at times, may exceed federally insured limits. The Organization has not experienced any losses from such accounts, and management believes the Organization is not exposed to significant credit risk related to bank deposit accounts.

Major Contributors

For the years ended December 31, 2015 and 2014, the United Way of Trumbull County, Inc. had pledge

receivable balances of \$150,000 and \$110,000 from the employees of one business, respectively. The employees of this business had total pledge amounts of \$150,000 and \$110,000 for the years ended December 31, 2015 and 2014, respectively.

NOTE L--SUBSEQUENT EVENTS

The Organization evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through August 2, 2016, which is the date the financial statements were available to be issued.

United Way of Trumbull County, Inc.

SCHEDULES OF ALLOCATIONS TO SERVICE PROVIDERS

	Years ended	
	December 31,	
	2015	2014
SCHEDULES OF ALLOCATIONS TO SERVICE PROVIDERS		
Access Health Mahoning Valley	\$ 1,042	\$ -
American Red Cross - Lake to River Chapter	50,525	56,900
Big Brothers/Big Sisters of Mahoning Valley, Inc.	9,090	9,595
Boy Scouts of America, Greater Western Reserve Council	17,930	21,150
Catholic Charities Regional Agency	24,463	26,810
Children's Rehabilitation Center	74,500	73,700
Community Legal Aid Services, Inc.	2,970	3,135
Compass Family & Community Services	5,900	6,650
Family & Community Services - SCOPE	9,540	10,070
Family & Community Services - Solace Center	3,000	1,500
Girl Scouts of North East Ohio - East Region	5,254	6,390
Goodwill Industries, Inc.	4,913	4,250
Greater Warren-Youngstown Urban League, Inc.	21,716	24,425
HandsOn Volunteer Network of the Valley	-	4,775
Help Hotline Crisis Center	14,500	14,400
Homes for Kids	500	-
Inspiring Minds	5,000	2,500
Niles Community Services, Inc.	9,500	9,250
Potential Development Program	10,500	10,250
Salvation Army - Warren Corps	17,548	18,260
Second Harvest Food Bank of Mahoning Valley	6,500	6,250
Someplace Safe, Inc.	7,000	6,750
Trumbull Family Fitness	26,460	27,930
Trumbull Mobile Meals, Inc.	10,000	12,650
United Methodist Community Center	3,870	4,750
Veteran's Haven	3,120	3,510
Youngstown Hearing and Speech Center	2,992	3,980
YWCA of Warren	12,900	12,150
TOTAL	\$ 361,233	\$ 381,980