

**United Way of Trumbull County,  
Inc.**

**AUDIT OF  
FINANCIAL STATEMENTS**

**Years ended  
December 31, 2013 and 2012**

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## **INDEPENDENT AUDITORS' REPORT**

BOARD OF DIRECTORS  
UNITED WAY OF TRUMBULL COUNTY, INC.  
WARREN, OHIO

We have audited the accompanying financial statements of the United Way of Trumbull County, Inc. (a nonprofit organization) which comprise the statements of financial position as of December 31, 2013 and 2012, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United Way of Trumbull County, Inc. as of December 31, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses and allocations to service providers are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as

*O'Connor, Hoso & Loebe, LLC*

Warren, Ohio  
June 5, 2014

**United Way of Trumbull County, Inc.**  
**STATEMENTS OF FINANCIAL POSITION**

<b>ASSETS</b>	<b>December 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents--unrestricted	\$ 93,857	\$ 64,732
Cash and cash equivalents--group benefit plans	10,696	12,392
<b>Total cash and cash equivalents</b>	<b>104,553</b>	<b>77,124</b>
Campaign pledges receivable:		
2011 Fall Campaign--net of allowance of doubtful pledges of \$220,000 in 2012	-	104,611
2012 Fall Campaign--net of allowance for doubtful pledges of \$75,000 in 2013 and \$75,000 in 2012	110,906	344,967
2013 Fall Campaign--net of allowance for doubtful pledges of \$50,000 in 2013	450,570	-
<b>TOTAL CURRENT ASSETS</b>	<b>666,029</b>	<b>526,702</b>
<b>PROPERTY AND EQUIPMENT</b>		
Land	35,000	35,000
Land improvements	5,033	5,033
Building	286,000	286,000
Building improvements	38,284	38,284
Furniture and equipment	160,614	160,614
Vehicles	-	45,123
<b>Total property and equipment</b>	<b>524,931</b>	<b>570,054</b>
Less accumulated depreciation	(404,942)	(439,868)
<b>TOTAL PROPERTY AND EQUIPMENT</b>	<b>119,989</b>	<b>130,186</b>
<b>OTHER ASSETS</b>		
Workers' compensation deposit	389	389
Investments--at fair value	237,989	203,711
<b>TOTAL OTHER ASSETS</b>	<b>238,378</b>	<b>204,100</b>
<b>TOTAL ASSETS</b>	<b>\$ 1,024,396</b>	<b>\$ 860,988</b>

The accompanying notes are an integral part of these financial statements.

<b>LIABILITIES AND NET ASSETS</b>	<b>December 31,</b>	
	<b>2013</b>	<b>2012</b>
<b>CURRENT LIABILITIES</b>		
Accounts payable--Unemployment Plan--Note G	\$ 9,847	\$ 6,052
Designated pledges payable	106,302	75,393
<b>TOTAL CURRENT LIABILITIES</b>	<b>116,149</b>	<b>81,445</b>
<b>NET ASSETS</b>		
Unrestricted	333,893	455,524
Temporarily restricted	574,354	324,019
<b>TOTAL NET ASSETS</b>	<b>908,247</b>	<b>779,543</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 1,024,396</b>	<b>\$ 860,988</b>

**United Way of Trumbull County, Inc.**  
**STATEMENTS OF ACTIVITIES**

	Years ended December 31,	
	2013	2012
<b>UNRESTRICTED NET ASSETS</b>		
Public Support		
Received directly	\$ 271,295	\$ 188,169
Revenue		
Net realized and unrealized gain on investments	54,874	23,350
Investment income	6,177	5,585
Net assets released from restrictions		
Satisfaction of time restrictions	324,019	748,701
Less: Amounts designated by donors for specific organizations	(31,141)	(32,768)
Total net assets released from restrictions	292,878	715,933
<b>TOTAL UNRESTRICTED SUPPORT AND REVENUE</b>	<b>625,224</b>	<b>933,037</b>
<b>EXPENSES</b>		
Allocations to service providers	420,950	515,000
Program services		
Allocations and agency relations	62,173	81,221
Planning and evaluation	43,674	57,898
Community services	70,474	103,747
Supporting services		
Fund raising	88,414	111,106
Management and general	61,170	67,932
<b>TOTAL EXPENSES</b>	<b>746,855</b>	<b>936,904</b>
<b>(DECREASE) IN UNRESTRICTED NET ASSETS</b>	<b>(121,631)</b>	<b>(3,867)</b>
<b>TEMPORARILY RESTRICTED NET ASSETS</b>		
Total net assets to be released from time restrictions	574,354	324,019
Net assets released from time restrictions	(324,019)	(748,701)
<b>INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS</b>	<b>250,335</b>	<b>(424,682)</b>
<b>INCREASE (DECREASE) IN TOTAL NET ASSETS</b>	<b>128,704</b>	<b>(428,549)</b>
<b>TOTAL NET ASSETS AT BEGINNING OF YEAR</b>	<b>779,543</b>	<b>1,208,092</b>
<b>TOTAL NET ASSETS AT END OF YEAR</b>	<b>\$ 908,247</b>	<b>\$ 779,543</b>

United Way of Trumbull County, Inc.  
**STATEMENTS OF FUNCTIONAL EXPENSES**

	Program Services			Supporting Services			TOTAL
	Community Investment	Planning and Evaluation	Community Service	Total	Fund Raising	Management and General	
Salaries	\$ 34,492	\$ 23,450	\$ 40,320	\$ 98,262	\$ 35,143	\$ 32,349	\$ 165,754
Medical and hospitalization premiums	5,109	2,451	10,251	17,811	4,163	4,543	26,407
Pension plan	3,638	2,580	3,345	9,563	2,972	3,323	15,858
Payroll taxes	2,018	1,481	2,095	5,594	1,470	1,919	8,983
<b>Total salaries and related expense</b>	<b>45,257</b>	<b>29,962</b>	<b>56,011</b>	<b>131,230</b>	<b>43,748</b>	<b>42,134</b>	<b>217,112</b>
Professional fees	2,375	2,375	950	5,700	1,900	1,900	9,500
Office expense	1,320	1,108	1,135	3,563	3,731	1,154	8,448
Dues and subscriptions	131	122	90	343	125	107	575
Allocations and affiliates	2,518	3,148	-	5,666	4,408	2,519	12,593
Campaign supplies and awards	90	-	-	90	9,432	179	9,701
Telephone	1,508	819	2,514	4,841	2,079	1,093	8,013
Insurance	958	788	1,056	2,802	1,112	796	4,710
Utilities	1,034	581	2,195	3,810	1,690	880	6,380
Repairs and maintenance	2,509	1,453	4,431	8,393	4,780	2,392	15,565
Auto expense	1,144	971	702	2,817	1,099	1,099	5,015
Conferences, conventions and meetings	486	263	194	943	270	230	1,443
Consultants	1,250	1,250	500	3,000	12,000	1,700	16,700
Miscellaneous (income) expense	641	51	21	713	(2,133)	1,373	(47)
<b>Total expenses before depreciation</b>	<b>61,221</b>	<b>42,891</b>	<b>69,799</b>	<b>173,911</b>	<b>84,241</b>	<b>57,556</b>	<b>315,708</b>
Depreciation expense	952	783	675	2,410	4,173	3,614	10,197
<b>TOTAL EXPENSES</b>	<b>\$ 62,173</b>	<b>\$ 43,674</b>	<b>\$ 70,474</b>	<b>\$ 176,321</b>	<b>\$ 88,414</b>	<b>\$ 61,170</b>	<b>\$ 325,905</b>
							<b>\$ 421,904</b>

ϕ The accompanying notes are an integral part of these financial statements.



United Way of Trumbull County, Inc.  
**STATEMENTS OF CASH FLOWS**

	Years ended December 31,	
	2013	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 128,704	\$ (428,549)
Adjustments to reconcile decrease in net assets to net cash flows from operating activities:		
Depreciation	10,197	10,196
(Gain) on sale of fixed assets	(10,945)	-
Realized/Unrealized (gains) on investments	(54,874)	(23,350)
Donation of marketable securities	(11,231)	(16,932)
(Increase) decrease in assets:		
Campaign pledges receivable--net	(111,898)	305,197
Increase (decrease) in liabilities:		
Designated pledges payable	30,909	25,770
Group benefits payable	3,795	(24,591)
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>(15,343)</b>	<b>(152,259)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sale of investments - net	31,827	-
Proceeds from sale of fixed assets	10,945	-
<b>NET CASH FLOWS FROM INVESTING ACTIVITIES</b>	<b>42,772</b>	<b>-</b>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>27,429</b>	<b>(152,259)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>77,124</b>	<b>229,383</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>\$ 104,553</b>	<b>\$ 77,124</b>

**United Way of Trumbull County, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**

December 31, 2013 and 2012

**NOTE A--NATURE OF OPERATIONS**

The United Way of Trumbull County, Inc. is a charitable entity that provides planning, fund raising and allocation activities which serve the people of Trumbull County through affiliated human service providers. The Organization was originally incorporated March 23, 1923 under the name of Trumbull County Community Chest, Inc.

The financial records of the Organization are maintained on the accrual basis and generally follow the procedures and chart of accounts recommended by United Way Worldwide.

**NOTE B--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Cash and Cash Equivalents**

Cash equivalents consist of temporary bank deposits and money market instruments with a maturity of three months or less as of the purchase date.

**Campaign Pledges Receivable**

Pledges received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Allowances are provided for uncollectible pledges and other subsequent adjustments to campaign results based on experience and adjusted for current conditions.

**Annual Campaign Support and Related Expenses**

Annual campaigns are conducted to raise support for allocation to participating human service providers in the subsequent year. All support is considered available for unrestricted use unless specifically restricted by the donor. Pledges are recorded as received, and allowances are provided for amounts estimated as uncollectible. Fluctuations in campaign receivables between years may occur due to the timing of pledge commitments.

**Contributed Services**

No amounts have been reflected in the financial statements for donated services. The Organization generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services. Nevertheless, a substantial number of volunteers have donated

significant amounts of their time in the organization's program and supporting services.

**Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Short-term investments consist of certificates of deposits (CD's) and treasury bills with an original maturity of three months to a year, as of the purchase date.

**Property and Equipment**

The Organization capitalizes property and equipment over \$1,000. Lesser amounts are expensed. Purchased property and equipment are capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated over their estimated useful lives using primarily the straight-line method.

**Income Taxes**

The Organization is a not-for-profit organization which is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

**Designated Pledges**

Financial donor contributions designated to a specific service provider without granting variance power to the United Way of Trumbull County are not included in campaign revenue, but are recorded as a liability to the designated beneficiary.

United Way of Trumbull County, Inc.  
**NOTES TO FINANCIAL STATEMENTS**

December 31, 2013 and 2012

**NOTE B--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Net Assets**

The Organization is required to report information regarding their financial position and activities according to three classes of net assets: Unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Temporarily restricted net assets are those whose use has been limited by donor-imposed time restrictions or purpose restrictions. Permanently restricted net assets are net assets required by donor restriction or by law to be maintained by the Organization in perpetuity. Unrestricted net assets are all other net assets.

**Functional Allocation of Expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Use of Estimates**

The process of preparing financial statements in conformity with generally accepted accounting principles requires management to use estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Comparative Information**

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended (prior year end), from which the summarized information was derived.

**Fair Value of Financial Instruments**

The Organization adopted the required provisions of FASB ASC 820-10, "Fair Value Measurements" (see fair value measurements footnote), which resulted in no impact to the Organization's financial statements. FASB ASC 820-10 establishes a framework for measuring fair value, clarifies the definition of fair value

and expands disclosures about fair value measurements.

The carrying amounts of the Organization's cash and cash equivalents, accounts receivable and accounts payable approximated fair value at December 31, 2013 and 2012 because of the short maturities of these instruments.

**NOTE C--INVESTMENTS**

Investments are stated at fair value based on quoted market prices and consist of the following:

	December 31,	
	2013	2012
	Fair Value	Fair Value
Money market	\$ 1,942	\$ 1,947
Common stocks	220,976	179,612
Mutual funds	15,071	22,152
<b>Total investments</b>	<b>\$ 237,989</b>	<b>\$ 203,711</b>

**NOTE D--NET ASSETS**

The Organization's net assets consist of the following:

	December 31,	
	2013	2012
Unrestricted		
Designated by the governing board		
Capital improvement	\$ 45,777	\$ 45,777
Vehicle replacement	-	20,000
Consultants and interns	-	2,230
Property and equipment	119,989	130,186
Undesignated – available for general activities	168,127	257,331
<b>TOTAL UNRESTRICTED NET ASSETS</b>	<b>333,893</b>	<b>455,524</b>
Temporarily restricted		
Annual campaign support designated for subsequent periods	574,354	324,019
<b>TOTAL NET ASSETS</b>	<b>\$ 908,247</b>	<b>\$ 779,543</b>

**United Way of Trumbull County, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
 December 31, 2013 and 2012

**NOTE E--FAIR VALUE MEASUREMENTS**

The Organization has determined the fair value of certain assets and liabilities through the application of FASB ASC 820-10, *Fair Value Measurements*. FASB ASC 820-10 establishes a framework for measuring fair value, clarifies the definition of fair value and expands disclosures about fair value measurements. FASB ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability. Fair value is a market-based measurement that should be determined using assumptions that market participants would use in pricing an asset or liability.

FASB ASC 820-10 establishes a valuation hierarchy for disclosure of fair value measurements. The categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. The categories within the valuation hierarchy are described below:

*Level 1* – These are financial instruments where values are based on unadjusted quoted prices for identical assets in an active market that the Organization has the ability to access.

*Level 2* – These are financial instruments where values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the financial instruments.

*Level 3* – These are financial instruments where values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect assumptions of management about assumptions market participants would use in pricing the financial instruments.

The methods used to measure fair value described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

A summary of financial assets and liabilities measured at fair value on a recurring basis during the years ended December 31, 2013 and 2012 are as follows:

Assets at Fair Value as of December 31, 2013				
	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market	\$ 1,942	\$ -	\$ 1,942	\$ -
Common stock	220,976	220,976	-	-
Mutual funds	15,071	15,071	-	-
<b>TOTAL</b>	<b>\$ 237,989</b>	<b>\$ 236,047</b>	<b>\$ 1,942</b>	<b>\$ -</b>

Assets at Fair Value as of December 31, 2012				
	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money Market	\$ 1,947	\$ -	\$ 1,947	\$ -
Common Stock	179,612	179,612	-	-
Mutual funds	22,152	22,152	-	-
<b>TOTAL</b>	<b>\$ 203,711</b>	<b>\$ 201,764</b>	<b>\$ 1,947</b>	<b>\$ -</b>

**NOTE F--PENSION PLAN**

The United Way of Trumbull County, Inc. participates in the Mutual of America Life Insurance Company Pension Plan. The plan is a noncontributory defined contribution pension plan and covers all eligible employees.

The contribution to the plan is based on a percentage of the compensation of the participants. The plan provides a money purchase retirement benefit. Pension expense was \$15,858 and \$26,607 for the years ended December 31, 2013 and 2012, respectively.



**United Way of Trumbull County, Inc.**  
**NOTES TO FINANCIAL STATEMENTS**  
 December 31, 2013 and 2012

**NOTE G--GROUP BENEFITS PAYABLE**

**Unemployment Compensation**

The United Way of Trumbull County, Inc. acts as an agent for itself and many of its service providers for the purpose of reimbursing the Ohio Department of Job and Family Services for unemployment compensation paid to former United Way or service provider employees who qualified for such benefits.

The unemployment claims reimbursed to the state are recouped from participating agencies. Payments are made to the fund until such a time as the account totals \$25,000 or the prior year's expense level, whichever is greater.

During 2013 and 2012, the United Way of Trumbull County, Inc. received \$74,022 and \$26,450, respectively, from service providers and investment income, and disbursed \$72,868 and \$71,536, respectively, for unemployment benefits.

**NOTE H--LEASES**

The Organization leases certain office equipment through operating leases expiring in various years through 2016. Total rent expense under all operating leases amounted to \$864 and \$864, for the years ended December 31, 2013 and 2012, respectively.

Future minimum payments under all non-cancelable operating leases with initial or remaining terms of one year or more as of December 31, 2013 are as follows:

Year ending December 31,	Amount
2014	\$ 369
2015	323
2016	27
<b>TOTAL MINIMUM LEASE PAYMENTS</b>	<b>\$ 719</b>

**NOTE I--CONCENTRATION OF RISK**

The Organization maintains its cash within various financial institutions which, at times, may exceed federally insured limits. The Organization has not experienced any losses from such accounts, and management believes the Organization is not exposed

to significant credit risk related to bank deposit accounts.

**Major Contributors**

For the years ended December 31, 2013 and 2012, the United Way of Trumbull County, Inc. had pledge receivable balances of \$120,000 and \$108,000 from the employees of one business, respectively. The employees of this business had total pledge amounts of \$120,260 and \$108,000 for the years ended December 31, 2013 and 2012, respectively.

**NOTE J--RELATED PARTY TRANSACTIONS**

In the ordinary course of business, the Organization occasionally enters into transactions with members of its Board of Trustees. These transactions primarily relate to depository relationships with financial institutions and purchases of vehicles and equipment.

**NOTE K--SUBSEQUENT EVENTS**

The Organization evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through June 5, 2014, which is the date the financial statements were available to be issued.

United Way of Trumbull County, Inc.

**SCHEDULES OF ALLOCATIONS TO SERVICE PROVIDERS**

	Years ended December 31,	
	2013	2012
<b>SCHEDULES OF ALLOCATIONS TO SERVICE PROVIDERS</b>		
American Red Cross of the Mahoning Valley	\$ 65,200	\$ 79,900
Big Brothers/Big Sisters of Mahoning Valley, Inc.	10,675	12,250
Boy Scouts of America, Greater Western Reserve Council	25,250	30,000
Catholic Charities Regional Agency	29,235	34,500
Children's Rehabilitation Center	77,850	92,000
Community Legal Aid Services, Inc.	3,450	3,500
Community Solutions Association, Inc.	-	26,650
Compass Family & Community Services	9,485	-
Girl Scouts of North East Ohio - East Region	7,555	8,900
Goodwill Industries, Inc.	4,250	5,000
Greater Warren-Youngstown Urban League, Inc.	27,060	33,250
HandsOn Volunteer Network of the Valley	7,700	9,250
Help Hotline Crisis Center	16,500	10,000
Niles Community Services, Inc.	9,000	10,000
Potential Development Program	10,760	13,300
Salvation Army - Warren Corps	18,900	22,500
SCOPE, Inc. Trumbull County	14,570	29,550
Second Harvest Food Bank of Mahoning Valley	3,000	-
Someplace Safe, Inc.	7,750	10,500
Trumbull Mobile Meals, Inc.	16,200	19,000
United Methodist Community Center	7,000	11,250
Veteran's Haven	1,950	-
YMCA of Trumbull County	31,350	37,050
YWCA of Warren	11,960	11,650
Youngstown Hearing and Speech Center	4,300	5,000
<b>TOTAL</b>	<b>\$ 420,950</b>	<b>\$ 515,000</b>