

**United Way of  
Trumbull County, Inc.**

**AUDIT  
OF  
FINANCIAL STATEMENTS**

**Years ended  
December 31, 2022 and 2021**

# CONTENTS

---

INDEPENDENT AUDITORS' REPORT	2-3
FINANCIAL STATEMENTS	
Statements of financial position	4
Statements of activities	5
Statements of functional expenses	6
Statements of cash flows	7
Notes to financial statements	8-13
SUPPLEMENTAL FINANCIAL INFORMATION	
Schedules of allocations to service providers	14



**O'Connor, Hosos & Loree, LLC**

Certified Public Accountants & Business Advisors

## **INDEPENDENT AUDITORS' REPORT**

BOARD OF DIRECTORS  
UNITED WAY OF TRUMBULL COUNTY, INC.  
WARREN, OHIO

### **Opinion**

We have audited the accompanying financial statements of the United Way of Trumbull County, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United Way of Trumbull County, Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the United Way of Trumbull County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the United Way of Trumbull County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Hunters Square  
8700 E. Market St., Suite 1  
Warren, Ohio 44484

PHONE: 330.856.9222  
FAX: 330.856.9992  
www.cpaohio.com

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the United Way of Trumbull County, Inc's. internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the United Way of Trumbull County, Inc's. ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of allocations to service providers is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*O'Connor, Hoso & Lorie, LLC*

Warren, Ohio  
September 7, 2023

United Way of Trumbull County, Inc.

**STATEMENTS OF FINANCIAL POSITION**

<b>ASSETS</b>	<b>December 31,</b>	
	<b>2022</b>	<b>2021</b>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents--unrestricted	\$ 309,507	\$ 290,494
Cash and cash equivalents--group benefit plans	383	383
Total cash and cash equivalents	<u>309,890</u>	<u>290,877</u>
Campaign pledges receivable:		
2020 Fall Campaign--net of allowance of doubtful pledges of \$50,000 in 2021	-	17,607
2021 Fall Campaign--net of allowance for doubtful pledges of \$50,000 in 2022 and \$50,000 in 2021	532	85,450
2022 Fall Campaign--net of allowance for doubtful pledges of \$40,000 in 2022	97,901	-
<b>TOTAL CURRENT ASSETS</b>	<b>408,323</b>	<b>393,934</b>
<b>PROPERTY AND EQUIPMENT</b>		
Land	-	35,000
Land improvements	-	5,033
Building	-	286,000
Building improvements	-	67,874
Furniture and equipment	168,613	168,613
Total property and equipment	<u>168,613</u>	<u>562,520</u>
Less accumulated depreciation	(168,613)	(495,266)
<b>TOTAL PROPERTY AND EQUIPMENT</b>	<b>-</b>	<b>67,254</b>
<b>OTHER ASSETS</b>		
Investments--at fair value	579,022	621,663
Beneficial interest in assets held by Community Foundations	20,023	24,340
Operating lease right-of-use assets	92,217	-
<b>TOTAL OTHER ASSETS</b>	<b>691,262</b>	<b>646,003</b>
<b>TOTAL ASSETS</b>	<b>\$ 1,099,585</b>	<b>\$ 1,107,191</b>

The accompanying notes are an integral part of these financial statements.

<b>LIABILITIES AND NET ASSETS</b>	<b>December 31,</b>	
	<b>2022</b>	<b>2021</b>
<b>CURRENT LIABILITIES</b>		
Accounts payable--Community Services	\$ 383	\$ 383
Current portion of operating lease liabilities	24,400	-
Accrued liabilities	3,024	-
Allocations payable	11,651	-
Designated pledges payable	6,401	19,102
<b>TOTAL CURRENT LIABILITIES</b>	<b>45,859</b>	<b>19,485</b>
<b>LONG-TERM LIABILITIES</b>		
Operating lease liabilities (less payments due within one year--above)	67,817	-
<b>TOTAL LIABILITIES</b>	<b>113,676</b>	<b>19,485</b>
<b>NET ASSETS</b>		
Without donor restrictions	758,657	886,651
With donor restrictions	227,252	201,055
<b>TOTAL NET ASSETS</b>	<b>985,909</b>	<b>1,087,706</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 1,099,585</b>	<b>\$ 1,107,191</b>

United Way of Trumbull County, Inc.  
**STATEMENTS OF ACTIVITIES**

	Years ended December 31,	
	2022	2021
<b>CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>		
Public Support		
Received directly	\$ 230,082	\$ 181,857
Revenue		
Net realized and unrealized gain (loss) on investments	(57,016)	102,107
Investment income	21,670	26,851
Net assets released from restrictions		
Satisfaction of time restrictions	196,055	436,445
Less: Amounts designated by donors for specific organizations	(16,204)	(26,743)
Total net assets released from restrictions	179,851	409,702
<b>TOTAL SUPPORT AND REVENUE</b>	<b>374,587</b>	<b>720,517</b>
<b>EXPENSES</b>		
Allocations to service providers	149,695	145,176
Program services		
Community investment	253,134	259,852
Supporting services		
Fund raising	65,549	106,832
Management and general	34,203	47,232
<b>TOTAL EXPENSES</b>	<b>502,581</b>	<b>559,092</b>
<b>INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<b>(127,994)</b>	<b>161,425</b>
<b>CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS</b>		
Total net assets to be released from time restrictions	222,252	196,055
Net assets released from time restrictions	(196,055)	(436,445)
<b>INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS</b>	<b>26,197</b>	<b>(240,390)</b>
<b>(DECREASE) IN TOTAL NET ASSETS</b>	<b>(101,797)</b>	<b>(78,965)</b>
<b>TOTAL NET ASSETS AT BEGINNING OF YEAR</b>	<b>1,087,706</b>	<b>1,166,671</b>
<b>TOTAL NET ASSETS AT END OF YEAR</b>	<b>\$ 985,909</b>	<b>\$ 1,087,706</b>

United Way of Trumbull County, Inc.  
**STATEMENTS OF FUNCTIONAL EXPENSES**

	Program Services		Supporting Services		Total	TOTAL	
	Community Investment	Fund Raising	Management and General			2022	2021
Salaries	\$ 94,252	\$ 25,976	\$ 14,418	\$ 40,394	\$ 134,646	\$ 188,246	
Employee benefits	16,182	3,706	3,229	6,935	23,117	45,023	
Payroll taxes	7,559	2,190	1,050	3,240	10,799	14,921	
Total salaries and related expense	117,993	31,872	18,697	50,569	168,562	248,190	
Professional fees	7,600	1,425	475	1,900	9,500	9,500	
Office expense	17,240	566	342	908	18,148	14,287	
Dues and subscriptions	669	698	523	1,221	1,890	1,256	
Allocations and affiliates	3,033	2,358	1,349	3,707	6,740	9,521	
Campaign supplies and awards	2,567	398	244	642	3,209	4,556	
Telephone	2,428	187	83	270	2,698	4,072	
Insurance and lease expense	13,151	3,057	1,327	4,384	17,535	7,367	
Utilities	3,072	1,424	624	2,048	5,120	5,562	
Community impact programs	38,720	-	-	-	38,720	41,608	
Repairs and maintenance	16,212	6,340	2,390	8,730	24,942	27,177	
Auto expense	1,130	264	220	484	1,614	2,203	
Conferences, conventions and meetings	1,772	769	276	1,045	2,817	2,386	
Consultants	13,062	3,003	2,595	5,598	18,660	-	
Miscellaneous expense	12,684	10,070	2,358	12,428	25,112	22,904	
Total expenses before depreciation	251,333	62,431	31,503	93,934	345,267	400,589	
Depreciation expense	1,801	3,118	2,700	5,818	7,619	13,327	
<b>TOTAL EXPENSES</b>	<b>\$ 253,134</b>	<b>\$ 65,549</b>	<b>\$ 34,203</b>	<b>\$ 99,752</b>	<b>\$ 352,886</b>	<b>\$ 413,916</b>	



United Way of Trumbull County, Inc.  
**STATEMENTS OF CASH FLOWS**

	Years ended December 31,	
	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ (101,797)	\$ (78,965)
Adjustments to reconcile change in net assets to net cash flows (used in) operating activities:		
Depreciation	7,619	13,327
Loss on sale of fixed assets	741	-
Realized/Unrealized (gains) losses on investments	42,641	(121,779)
(Increase) decrease in assets:		
Campaign pledges receivable--net	4,624	108,875
Beneficial interest in assets held by Community Foundation	4,317	(2,431)
Increase (decrease) in liabilities:		
Designated pledges payable	(12,701)	(20,013)
Other liabilities	14,675	-
<b>NET CASH FLOWS (USED IN) OPERATING ACTIVITIES</b>	<b>(39,881)</b>	<b>(100,986)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sale of fixed assets	58,894	-
<b>NET CASH FLOWS PROVIDED BY INVESTING ACTIVITIES</b>	<b>58,894</b>	<b>-</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Principal payments on long-term debt	-	(44,722)
<b>NET CASH FLOWS (USED IN) FINANCING ACTIVITIES</b>	<b>-</b>	<b>(44,722)</b>
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>19,013</b>	<b>(145,708)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>290,877</b>	<b>436,585</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>\$ 309,890</b>	<b>\$ 290,877</b>
<b>CASH PAID DURING THE YEAR FOR:</b>		
Interest	\$ -	\$ -
<b>SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITY:</b>		
Right-of-use assets obtained in exchange for lease liabilities	\$ 102,053	\$ -

## NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

### NOTE A--NATURE OF OPERATIONS

The United Way of Trumbull County, Inc. is a charitable entity that provides planning, fund raising and allocation activities which serve the people of Trumbull County through affiliated human service providers. The Organization was originally incorporated March 23, 1923 under the name of Trumbull County Community Chest, Inc.

The financial records of the Organization are maintained on the accrual basis and generally follow the procedures and chart of accounts recommended by United Way Worldwide.

### NOTE B--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Cash and Cash Equivalents

Cash equivalents consist of temporary bank deposits and money market instruments with a maturity of three months or less as of the purchase date.

#### Campaign Pledges Receivable

Pledges received are recorded as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Allowances are provided for uncollectible pledges and other subsequent adjustments to campaign results based on experience and adjusted for current conditions.

#### Annual Campaign Support and Related Expenses

Annual campaigns are conducted to raise support for allocation to participating human service providers in the subsequent year. All support is considered available for unrestricted use unless specifically restricted by the donor. Pledges are recorded as received, and allowances are provided for amounts estimated as uncollectible. Fluctuations in campaign receivables between years may occur due to the timing of pledge commitments.

#### Contributed Services

No amounts have been reflected in the financial statements for donated services. The Organization generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services. Nevertheless, a substantial number of volunteers have donated

significant amounts of their time in the organization's program and supporting services.

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Short-term investments consist of certificates of deposits (CD's) and treasury bills with an original maturity of three months to a year, as of the purchase date.

#### Property and Equipment

The Organization capitalizes property and equipment over \$1,000. Lesser amounts are expensed. Purchased property and equipment are capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated over their estimated useful lives using primarily the straight-line method.

#### Income Taxes

The Organization is a not-for-profit organization which is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

#### Designated Pledges

Financial donor contributions designated to a specific service provider without granting variance power to the United Way of Trumbull County are not included in campaign revenue, but are recorded as a liability to the designated beneficiary.

## NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

### NOTE B--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Net Assets

Net assets without donor restrictions are available for use at the discretion of the Board of Directors for general operating purposes. From time to time the Board may designate a portion of these net assets for specific purposes which would make them unavailable for use at management's discretion.

Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions.

See Note E for more information on the composition of net assets.

#### Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Use of Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles requires management to use estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Comparative Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements

for the year ended (prior year end), from which the summarized information was derived.

#### Fair Value of Financial Instruments

The Organization adopted the required provisions of FASB ASC 820-10, "Fair Value Measurements" (see fair value measurements footnote), which resulted in no impact to the Organization's financial statements. FASB ASC 820-10 establishes a framework for measuring fair value, clarifies the definition of fair value and expands disclosures about fair value measurements.

The carrying amounts of the Organization's cash and cash equivalents, accounts receivable and accounts payable approximated fair value at December 31, 2022 and 2021 because of the short maturities of these instruments.

#### Recently Adopted Accounting Pronouncements

In February 2016, FASB issued ASU No. 2016-02, Leases (Topic 842). FASB ASC 842 supersedes the lease requirements in FASB ASC 840. Under FASB ASC 842, lessees are required to recognize assets and liabilities in the statement of financial position for most leases and provide enhanced disclosures. The Organization adopted FASB ASC 842, with a date of initial application of January 1, 2022, by applying the modified retrospective transition approach and using the additional (and optional) transition method provided by ASU No. 2018-11, Leases: Targeted Improvements. The Organization did not restate prior comparative periods as presented under FASB ASC 840 and instead evaluated whether a cumulative effect adjustment to net assets as of January 1, 2022, was necessary for the cumulative impact of adoption of FASB ASC 842. The most significant effects of adopting FASB ASC 842 was the recognition of \$7,386 of operating lease ROU assets and a total of \$7,386 of current and long-term operating lease liabilities in the statement of financial position as of January 1, 2022. No cumulative effect adjustment to net assets as of January 1, 2022, was necessary. FASB ASC 842 did not have a significant effect on the results of operations or cash flows for the year ended December 31, 2022.

United Way of Trumbull County, Inc.  
**NOTES TO FINANCIAL STATEMENTS**

December 31, 2022 and 2021

**NOTE C--INVESTMENTS**

Investments are stated at fair value based on quoted market prices and consist of the following:

	December 31,	
	2022	2021
	Fair Value	Fair Value
Money market	\$ 1,981	\$ 1,979
Common stocks	472,543	481,834
Mutual funds	104,498	137,850
<b>Total investments</b>	<b>\$ 579,022</b>	<b>\$ 621,663</b>

**NOTE D--RELATED PARTY TRANSACTIONS**

In the ordinary course of business, the Organization occasionally enters into transactions with members of its Board of Directors. These transactions primarily relate to depository relationships with financial institutions and purchases of vehicles and equipment.

**NOTE E--NET ASSETS**

The Organization's net assets consist of the following:

	December 31,	
	2022	2021
Without donor restrictions		
Designated by the governing board		
Capital improvement	\$ 3,885	\$ 3,885
Property and equipment	-	67,254
Community Foundation	15,023	19,340
Undesignated – available for general activities	739,749	796,172
<b>TOTAL NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<b>758,657</b>	<b>886,651</b>
With donor restrictions		
Annual campaign support designated for subsequent periods	227,252	201,055
<b>TOTAL NET ASSETS WITH DONOR RESTRICTIONS</b>	<b>227,252</b>	<b>201,055</b>
<b>TOTAL NET ASSETS</b>	<b>\$ 985,909</b>	<b>\$ 1,087,706</b>

**NOTE F--FAIR VALUE MEASUREMENTS**

The Organization has determined the fair value of certain assets and liabilities through the application of FASB ASC 820-10, *Fair Value Measurements*. FASB ASC 820-10 establishes a framework for measuring fair value, clarifies the definition of fair value and expands disclosures about fair value measurements. FASB ASC 820-10 defines fair value as the price that would be received to sell an asset or paid to transfer a liability. Fair value is a market-based measurement that should be determined using assumptions that market participants would use in pricing an asset or liability.

FASB ASC 820-10 establishes a valuation hierarchy for disclosure of fair value measurements. The categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. The categories within the valuation hierarchy are described below:

*Level 1* – These are financial instruments where values are based on unadjusted quoted prices for identical assets in an active market that the Organization has the ability to access.

*Level 2* – These are financial instruments where values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the financial instruments.

*Level 3* – These are financial instruments where values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect assumptions of management about assumptions market participants would use in pricing the financial instruments.

The methods used to measure fair value described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

**NOTES TO FINANCIAL STATEMENTS**

December 31, 2022 and 2021

**NOTE F--FAIR VALUE MEASUREMENTS  
(continued)**

A summary of financial assets and liabilities measured at fair value on a recurring basis during the years ended December 31, 2022 and 2021 are as follows:

Assets at Fair Value as of December 31, 2022				
	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market	\$ 1,981	\$ -	\$ 1,981	\$ -
Common stock	472,543	472,543	-	-
Mutual funds	104,498	104,498	-	-
Beneficial interest in assets held by the Community Foundation of Western PA & Eastern OH	13,155	-	8,155	5,000
Beneficial interest in assets held by the Community Foundation of the Mahoning Valley	6,868	-	6,868	-
<b>TOTAL</b>	<b>\$ 599,045</b>	<b>\$ 577,041</b>	<b>\$ 17,004</b>	<b>\$ 5,000</b>

Assets at Fair Value as of December 31, 2021				
	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money market	\$ 1,979	\$ -	\$ 1,979	\$ -
Common stock	481,834	481,834	-	-
Mutual funds	137,850	137,850	-	-
Beneficial interest in assets held by the Community Foundation of Western PA & Eastern OH	15,984	-	10,984	5,000
Beneficial interest in assets held by the Community Foundation of the Mahoning Valley	8,356	-	8,356	-
<b>TOTAL</b>	<b>\$ 646,003</b>	<b>\$ 619,684</b>	<b>\$ 21,319</b>	<b>\$ 5,000</b>

The beneficial interests in assets held at the two Community Foundations have been valued at the fair value of the Organization's share of the Foundation's investment pool as of the measurement date. The Foundations value securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the Foundation are determined by the management of the Foundation and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. A portion of the beneficial interest in assets held at the Community Foundation of Western PA & Eastern OH is not redeemable by the Organization.

Financial instruments classified as Level 3 in the fair value hierarchy represent the Organization's investments in financial instruments in which management has used at least one significant unobservable input in the valuation model. There were

United Way of Trumbull County, Inc.  
**NOTES TO FINANCIAL STATEMENTS**  
 December 31, 2022 and 2021

**NOTE F--FAIR VALUE MEASUREMENTS  
 (continued)**

no changes in the current year for Level 3 financial instruments.

**NOTE G--COMMUNITY FOUNDATIONS**

The Organization has transferred assets to the Community Foundation of Western PA & Eastern OH and the Community Foundation of the Mahoning Valley (the "Foundations") which are holding them as endowed component funds ("Funds") for the benefit of the Organization. The Funds are subject to the Foundations investment and spending policies, with a current spending policy of 5%. The Organization reports the fair value of the Funds as "Beneficial interest in assets held by Community Foundations" in the statements of financial position and reports distributions received as investment income. Changes in the value of the Funds are reported as "Net realized and unrealized gain on investments" in the statements of activities. Changes in the Funds for the year ended December 31, 2022 are as follows:

Balance at January 1, 2022	\$	24,340
Share of depreciation of fund		(4,317)
Balance at December 31, 2022	\$	20,023

**NOTE H--PENSION PLAN**

The United Way of Trumbull County, Inc. participates in the Mutual of America Life Insurance Company Pension Plan. The plan is a noncontributory defined contribution pension plan and covers all eligible employees. The contribution to the plan is based on a percentage of the compensation of the participants. The plan provides a money purchase retirement benefit. Pension expense was \$12,142 and \$18,161 for the years ended December 31, 2022 and 2021, respectively.

**NOTE I--LEASES**

The Organization leases certain office space and equipment through operating leases expiring in various years through 2027. Total lease expense under all operating leases amounted to \$15,689 and \$3,089, for

the years ended December 31, 2022 and 2021, respectively.

The following table displays undiscounted cash flows due related to operating leases as of December 31, 2022, along with a reconciliation to the discounted amount recorded in the December 31, 2022, statement of financial position.

Undiscounted cash flows due within:	Amount
2023	\$ 24,400
2024	23,401
2025	21,600
2026	21,600
2027	12,600
Thereafter	-
Total undiscounted cash flows	\$ 103,601
Impact of present value discount	(11,384)
<b>PRESENT VALUE OF LEASE LIABILITIES</b>	<b>\$ 92,217</b>

The following table displays the weighted average term and discount rates for the operating leases outstanding as of December 31, 2022.

Weighted average term (years)	4.53
Weighted average discount rate	5.40%

**NOTE J--CONCENTRATION OF RISK**

The Organization maintains its cash within various financial institutions which, at times, may exceed federally insured limits. The Organization has not experienced any losses from such accounts, and management believes the Organization is not exposed to significant credit risk related to bank deposit accounts.

**Major Contributors**

For the years ended December 31, 2022 and 2021, the United Way of Trumbull County, Inc. had pledge receivable balances of \$24,500 and \$23,780 from one local business, respectively. This local business had total pledge amounts of \$34,500 and \$33,780 for the years ended December 31, 2022 and 2021, respectively.

**NOTES TO FINANCIAL STATEMENTS**

December 31, 2022 and 2021

**NOTE K--LIQUIDITY AND AVAILABILITY OF RESOURCES**

The Organization's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

	December 31, 2022
Cash and cash equivalents	\$ 309,890
Investments	579,022
Beneficial interest in assets held by Comm. Fdn.	20,023
Campaign pledges receivable, net	125,027
Total financial assets available within one year	<u>1,033,962</u>
Less: Amounts unavailable for general expenditures within one year, due to:	
Restricted by donors with time restrictions	(222,252)
Restricted by donors in perpetuity	(5,000)
Total amounts unavailable for general expenditures within one year	<u>(227,252)</u>
Amounts unavailable to management without Board approval:	
Board designated for Quasi-Endowment	(15,024)
Board designated for specific purposes	(3,885)
Total amounts unavailable to management without Board approval	<u>(18,909)</u>
Total financial assets available to management for general expenditure within one year	<u>\$ 787,801</u>

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Additionally, the Organization has Board designated net assets without donor restrictions that, while the Organization does not intend to spend these for purposes other than those identified, the amounts could be made available for current operations, if necessary.

**NOTE L--SUBSEQUENT EVENTS**

The Organization evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through September 7, 2023, which is the date the financial statements were available to be issued.

United Way of Trumbull County, Inc.

**SCHEDULES OF ALLOCATIONS TO SERVICE PROVIDERS**

	Years ended December 31,	
	2022	2021
<b>SCHEDULES OF ALLOCATIONS TO SERVICE PROVIDERS</b>		
American Red Cross - Greater Akron and the Mahoning Valley	\$ 27,944	\$ 13,972
Boy Scouts of America, Great Trail Council	3,015	5,400
Catholic Charities Regional Agency	17,272	18,629
NEO Children's Rehabilitation Center	22,122	23,286
Community Volunteer Council	1,438	1,863
Family & Community Services - Big Brothers/Big Sisters	6,143	6,300
Family & Community Services - Foster Grandparents	900	900
Family & Community Services - SCOPE	5,863	5,863
Family & Community Services - Someplace Safe, Inc.	5,721	5,868
Greater Warren-Youngstown Urban League, Inc.	8,657	9,315
Help Network of Northeast Ohio	13,274	13,972
Homes for Kids	-	500
Inspiring Minds	3,060	3,060
Niles Community Services, Inc.	7,294	7,917
Potential Development Program	4,770	4,770
Salvation Army - Warren Corps	9,024	9,589
Second Harvest Food Bank of Mahoning Valley	5,450	5,589
Trumbull Mobile Meals, Inc.	7,748	8,383
<b>TOTAL</b>	<b>\$ 149,695</b>	<b>\$ 145,176</b>



